



Solving processes & problems, not just IT

With over 700 clients in a variety of markets, Frasers Office Innovation needed the an effective communications and energy supplier to allow them to deliver tailor made services.

How did you first hear about Solution Consultants and what made you decide to use them?

"I met Mark at a networking event. He was very passionate and driven about his business. I liked what he had to say and we started working with them after that."

What have Solution Consultants done for you?

"They initially installed our phone system, taking over the line and the broadband. Recently, they helped sort out broadband for our home workers. They're also our broker for gas and electric."

How often to you speak with Solution Consultants?

"We speak fairly regularly, they recommended at our last energy renewal a 3 year contract, meaning that we're not affected by the recent price increases! They're very responsive, if I need a new user adding to the phone system they do it straight away"

How would you describe Solution Consultants to others?

"They're a very professional business from the top down. They have passion for what they do, they're always very keen to help. When you call, if the person you're speaking to can't fix something there and then, they find someone who can and get them to contact you."



For over 100 years, Frasers Office Innovation have supplied, delivered and installed office equipment and furniture. The heart of their business is your business, which means they work in partnership with you.

"It's a very well run, well organised set-up, everyone there takes ownership of their roles and have always been polite, helpful, and engaging."

*Alan Fraser,
Managing Director*

